TAB H



P.O. Box 4500 Process. NJ 08543-4500 609 243-6000

RECEIVED AUG 1 0 1992

Wendy Jones MEDISPAN 8425 Woodfield Crossing Blvd. Indianapolis, IN 46240-0930

Dear Ms. Olayan

Effective immediately, Bristol-Myers Oncology Division products factor used in determining the AWP should be changed from 20.5% to 25%. This change should not effect any other business unit of Bristol-Myers Squibb Company.

If there are any reasons why you cannot proceed with this request, please contact me at 609-243-6986.

We see M. Harrely Denise M. Kaszuba Sr. Pricing Analyst

Turi.

How is the survey going? Please advise. Denies wants a new AWP printout. Thanks, West.

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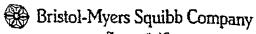
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Defendants' Exhibit

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01-12257-PBS

HIGHLY CONFIDENTIAL



Pharmaceutical Group PO Box 4500 Principon, NJ 08543-4500 609 243-6000

Edward Edelstein First Data Bank 1111 Bayhill Drive Sulte 350 San Bruno, CA 94066

Dear Mr. Edelstein

Effective immediately, Bristol-Myers Oncology Division products factor used-in determining the AWP should be changed from 20.5% to 25%. This change should not effect any other business unit of Bristol-Myers Squibb Company.

If there are any reasons why you cannot proceed with this request, please contact me at 609-243-6986.

Min Karzuba Denise M. Kaszuba

Sr. Pricing Analyst

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